



## **Accelerating Insight**

### ***Smart Data Lake Customer Success Stories***

**Peter Horowitz**  
**Principal - Advisory**  
**PwC**

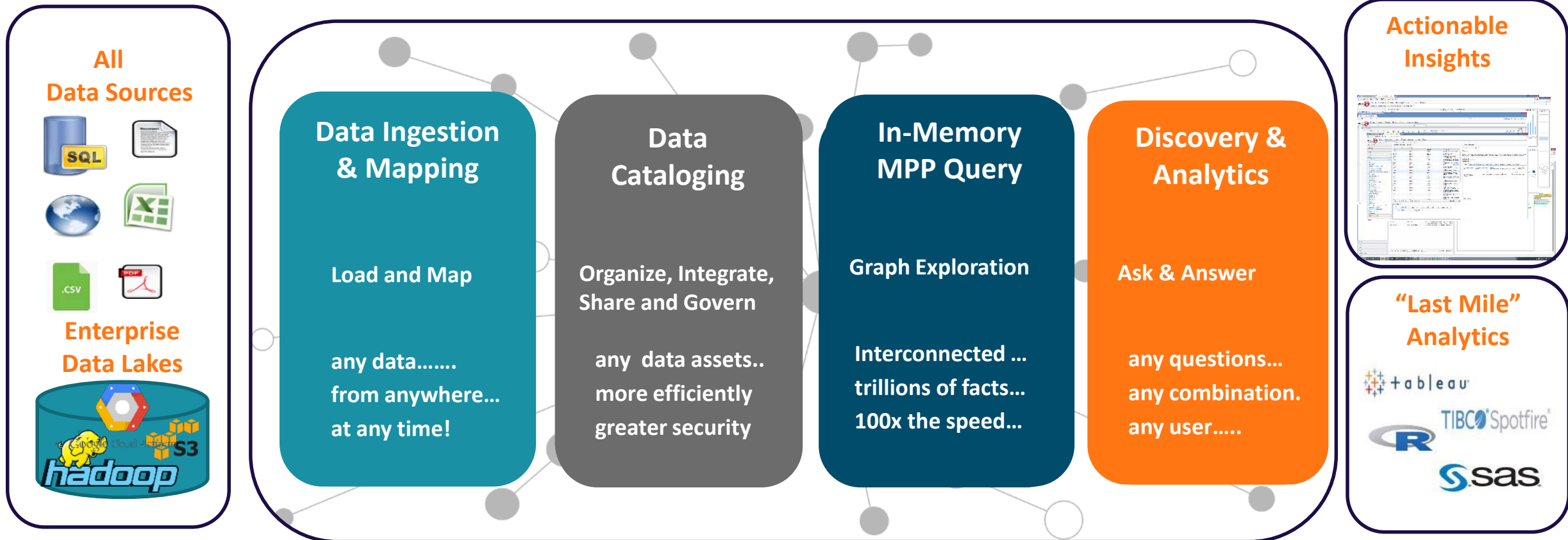
**Alok Prasad, President**  
**Ben Szekely, VP – Solution Engineering**  
**Cambridge Semantics**

# ACCELERATING INSIGHT

# Anzo Smart Data Lake: Accelerating Insight

## *A Graph-based Platform to Solve Today's Data and Analytics Challenges*

### Anzo Smart Data Lake Value Proposition

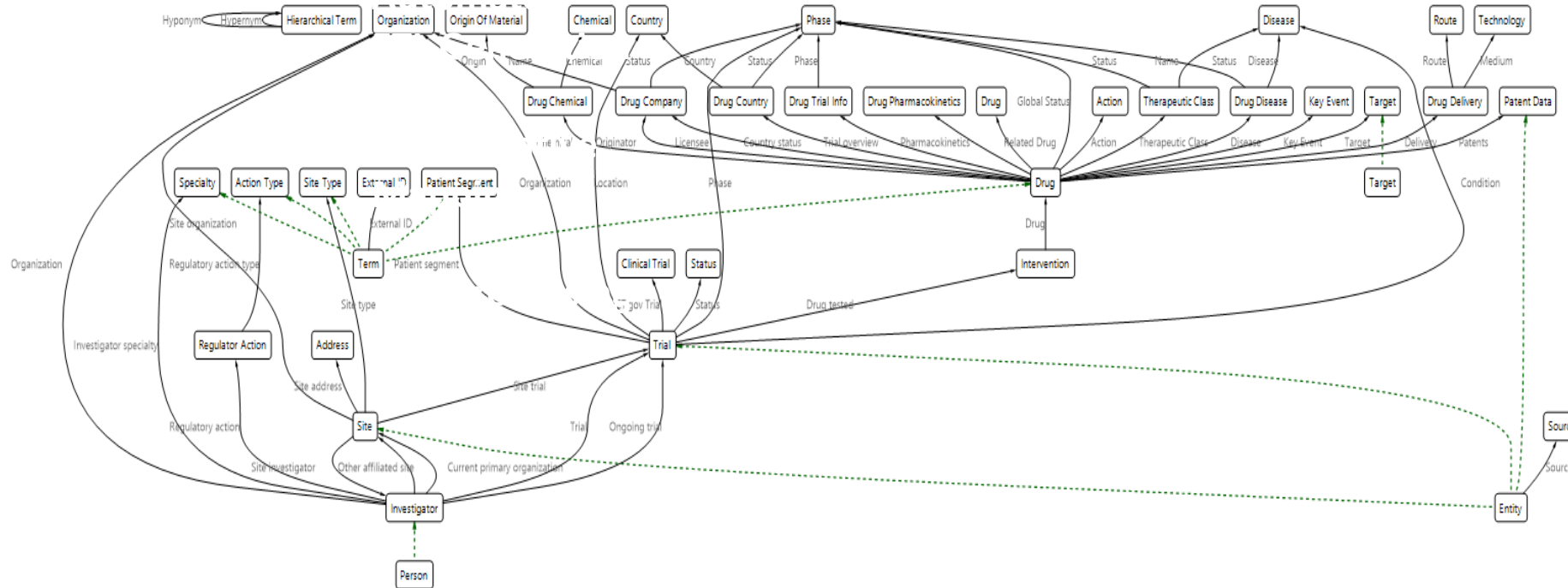


**Allowing Enterprises to Rapidly Create Purpose-built Discovery & Analytics Solutions on the Cloud of Choice**

# Anzo Smart Data Lake: Accelerating Insight

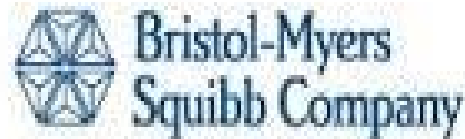
## A Graph-based Platform to Solve Today's Data and Analytics Challenges

### Enterprise Knowledge Graph



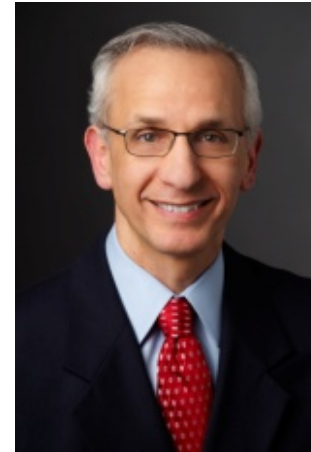
Accelerated Insights – 100x faster than the nearest competitor

# Sample Customers



# Accelerating Insight – Customer Success Story

Peter Horowitz  
Principal – Advisory Banking  
and Capital Management  
PwC



Ben Szekely  
VP Solution Engineering  
Cambridge Semantics



# Accelerating Insights: Using Smart Data Lakes Successfully

March 2017

# Overview

---

***The Dilemma*** – Given current landscape within many financial service institutions, the standard data journey takes **TOO LONG**

***Winning Strategy*** - Attack every step in the process to reduce **time to market**.

## Typical data journey

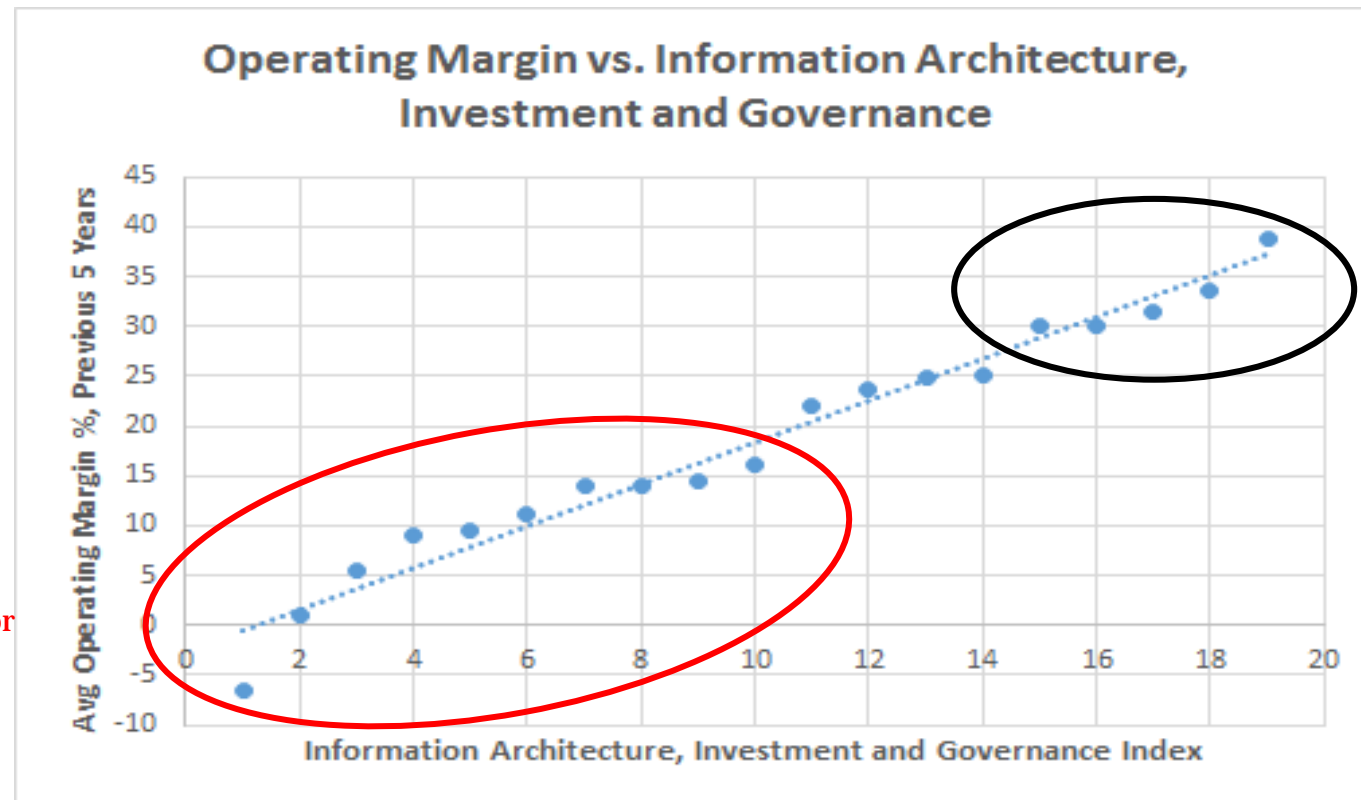




## Why is this so important?

**For global top banks, comparing average operating margin percent for previous 5 years against index of information architecture, investment and governance demonstrates strong correlation.**

**Proper investment in information strategy, architecture and governance  
*PAYS OFF!***



Insufficient or lagging data architecture investment, execution, governance.

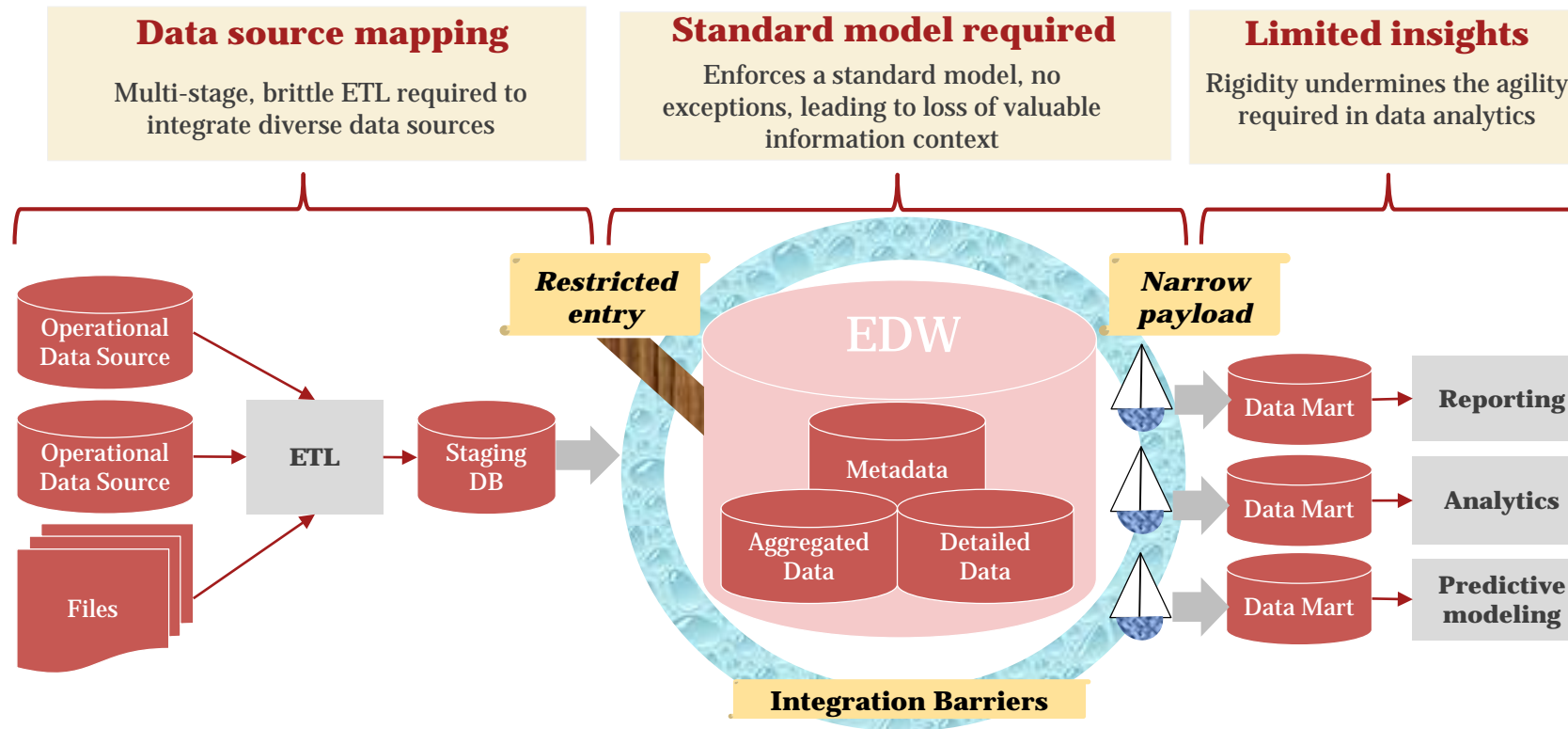
Proper data architecture improving or in place.

Sources: Average OM% from Morningstar, Inc.; IAIG Index

# Old approach is Challenged

The existing landscape presents great challenges since it is based on relational databases and point-to-point mappings.

## Challenges



# New approach

The smart data lake provides a centralized data store with a flexible schema where data is first loaded and then transformed; a process known as schema-on-read.

## Benefits

### Original data and models maintained

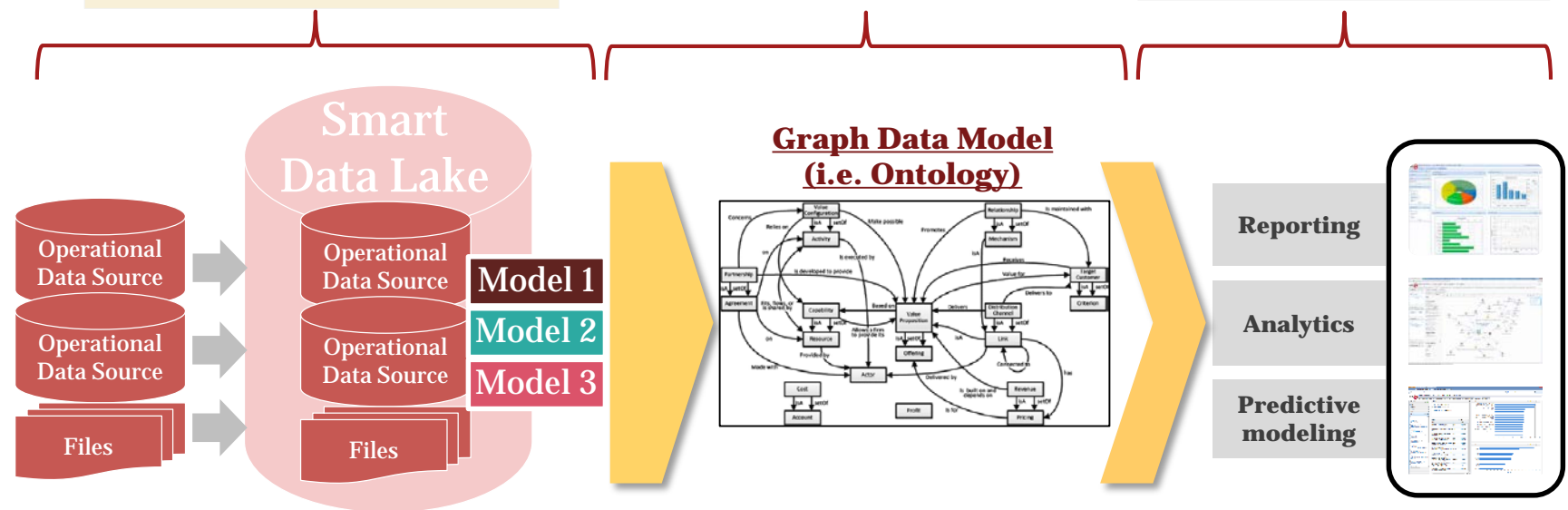
Data is loaded seamlessly without transformation or mapping, irrespective of format

### Unified model

Consolidated model unifies disparate source models into a comprehensive and shared canonical model

### Richer insights

Cross region and domain view supports population-based analytics, hidden relationship discovery and reduces risk of siloed or inaccessible



*Graph store designs capture the nature of data relationships and supports a variety of data representations, known as “Shared Semantics”*

# Case Study: Next generation insider trading and fraud surveillance driven by structured and unstructured data



## Analysis Overview

- Ingested emails, IMs, web browser logs, cookies, phone records, contacts, news feeds
- Ingested futures, options trades, market price data

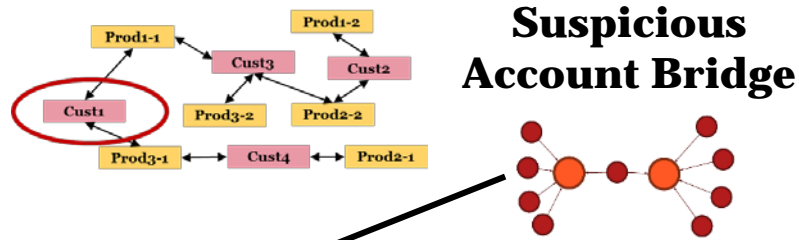
## Impact

- Data was ingested and linked in hours.
- Profiles developed for employee roles
- Outlier behavior effortlessly identified
- Employees given risk ratings allowing for prioritization of detailed compliance investigation.

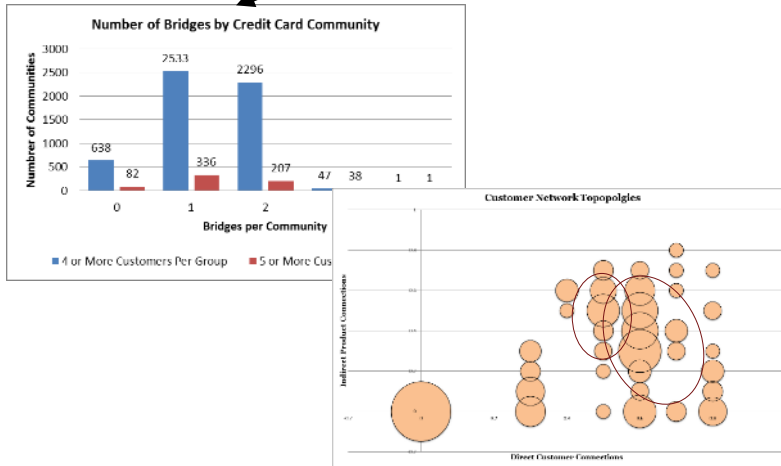


# Cast Study: Terabytes of data ingested and analyzed in a fraction of the time revealing complex relationships between clients and transactions

## Customer Network



## Suspicious Account Bridge



## Analysis Overview

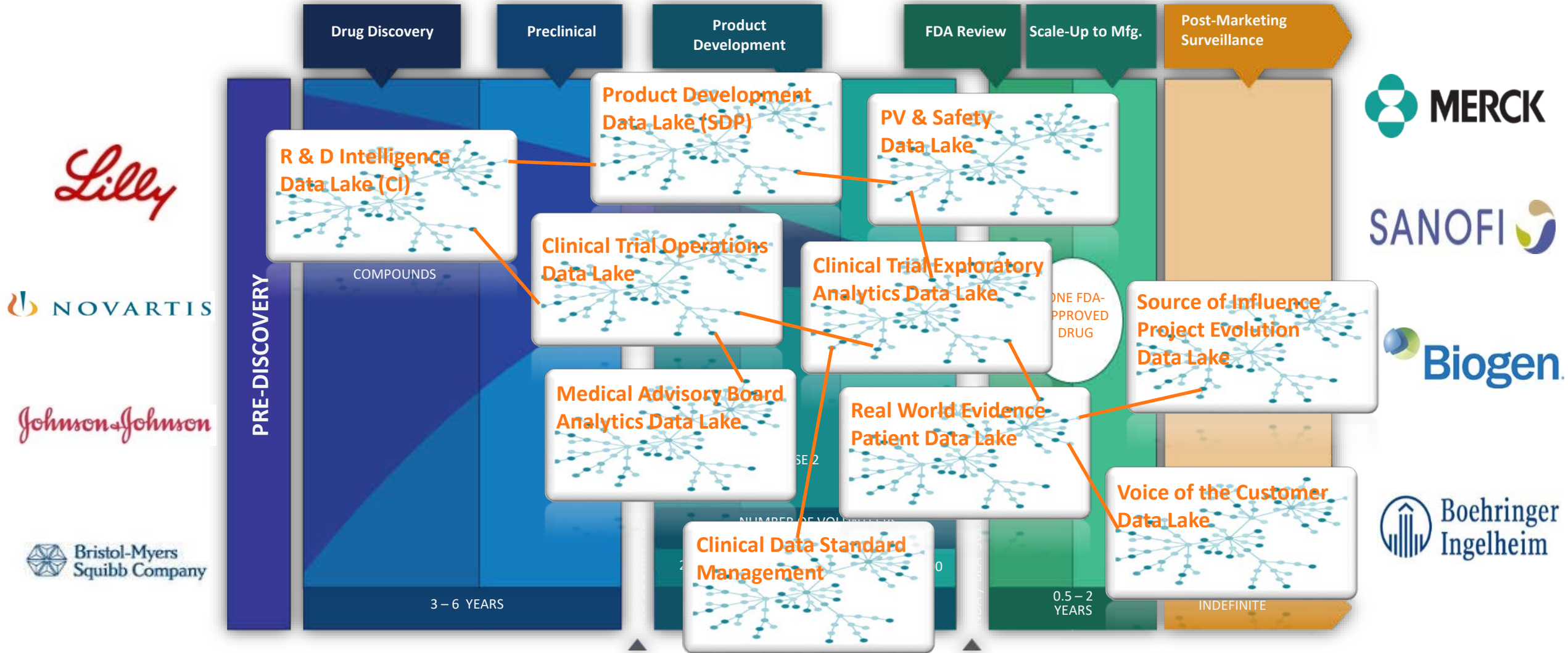
- 5.5 billion transactions on behalf of 25 million customers for 35 million accounts.
- Based on reference data and public information, prepared “social” network of clients analyzing edges (i.e., connections) between them.

## Impact

- Data was ingested and linked in hours.
- Edges developed and weighted based on Pointwise Mutual Information algorithms.
- Resulting graph database supported recursive analysis, which would have been dramatically longer using RDBS, allowing for identification of suspicious networks

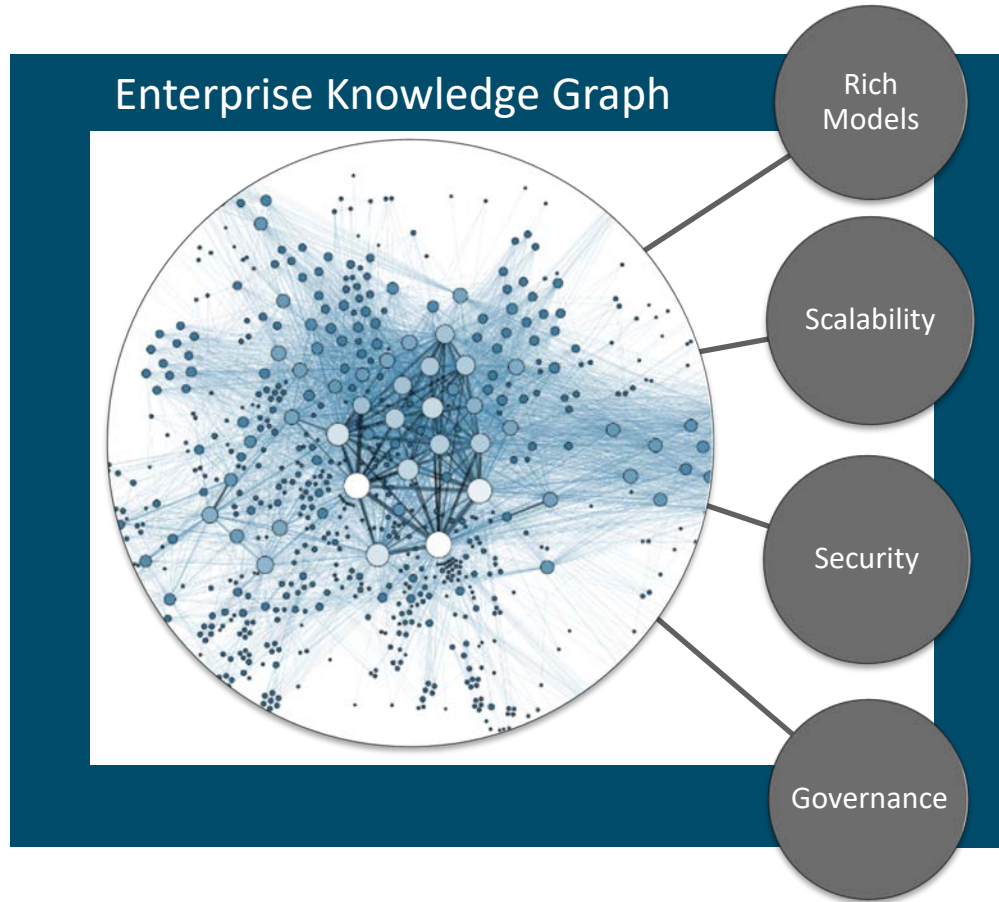


# Anzo Smart Data Lakes Across Pharma



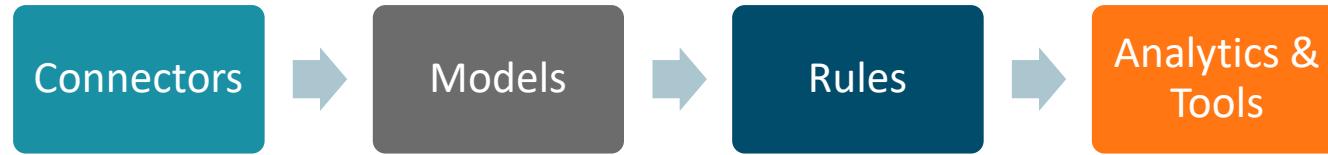
# Anzo Smart Data Lake: Accelerating Insight

Disparate Sources



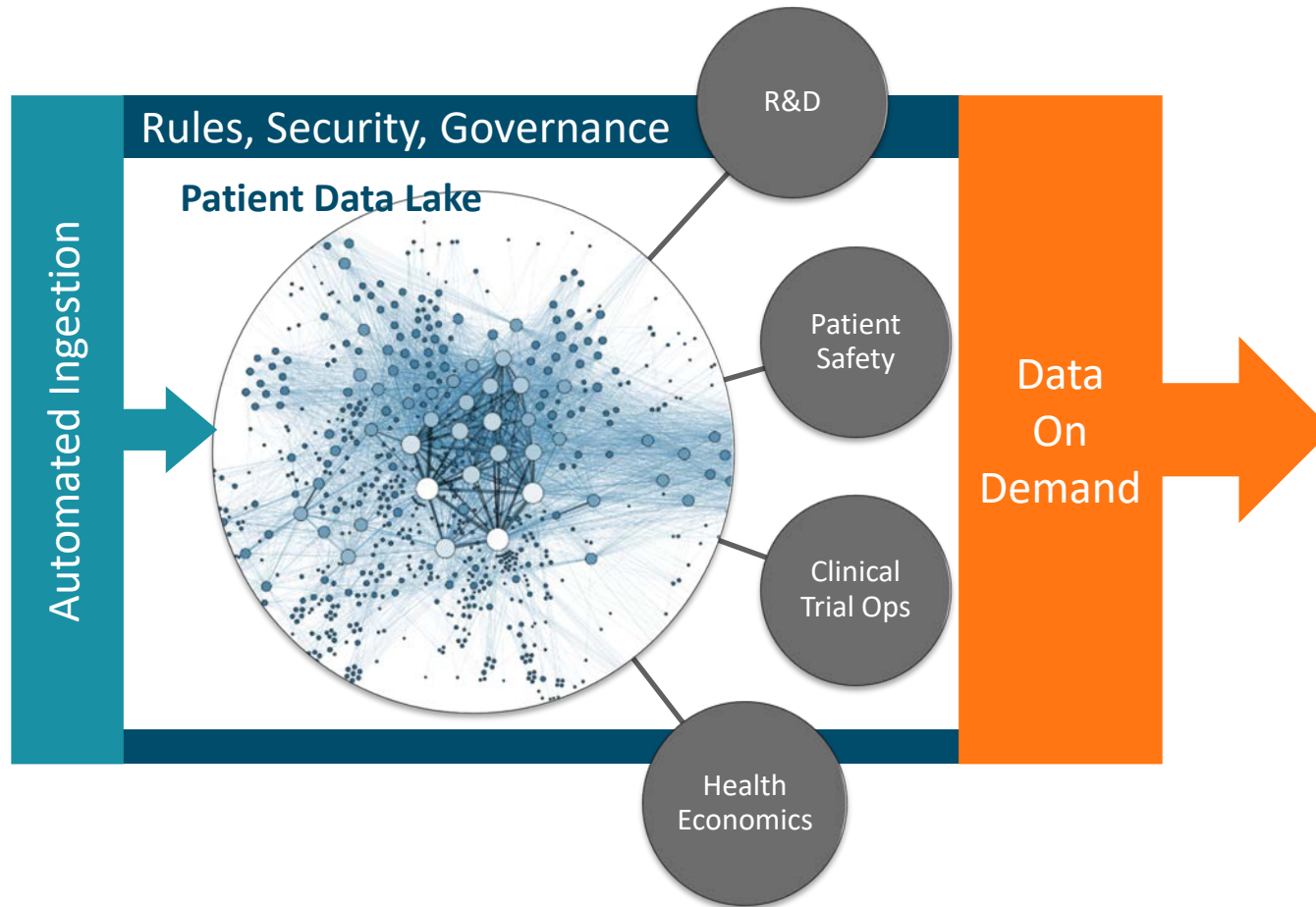
Insight

# The Smart Patient Data Lake



**Patient Data Systems**

- Insurance Claims
- Clinical Trials
- Rx Data
- Health Records
- Genetic Data



**Insight for Decision Makers**

- Improving patient outcomes, safety, and comfort
- Reducing the time bring medicines to patients
- Lowering the cost of healthcare



SEMANTIC MODELS / CLASS

Manage Working Set +

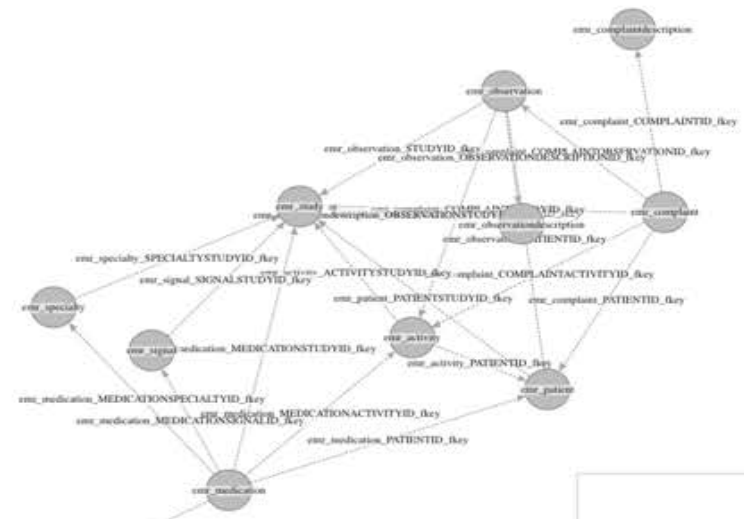
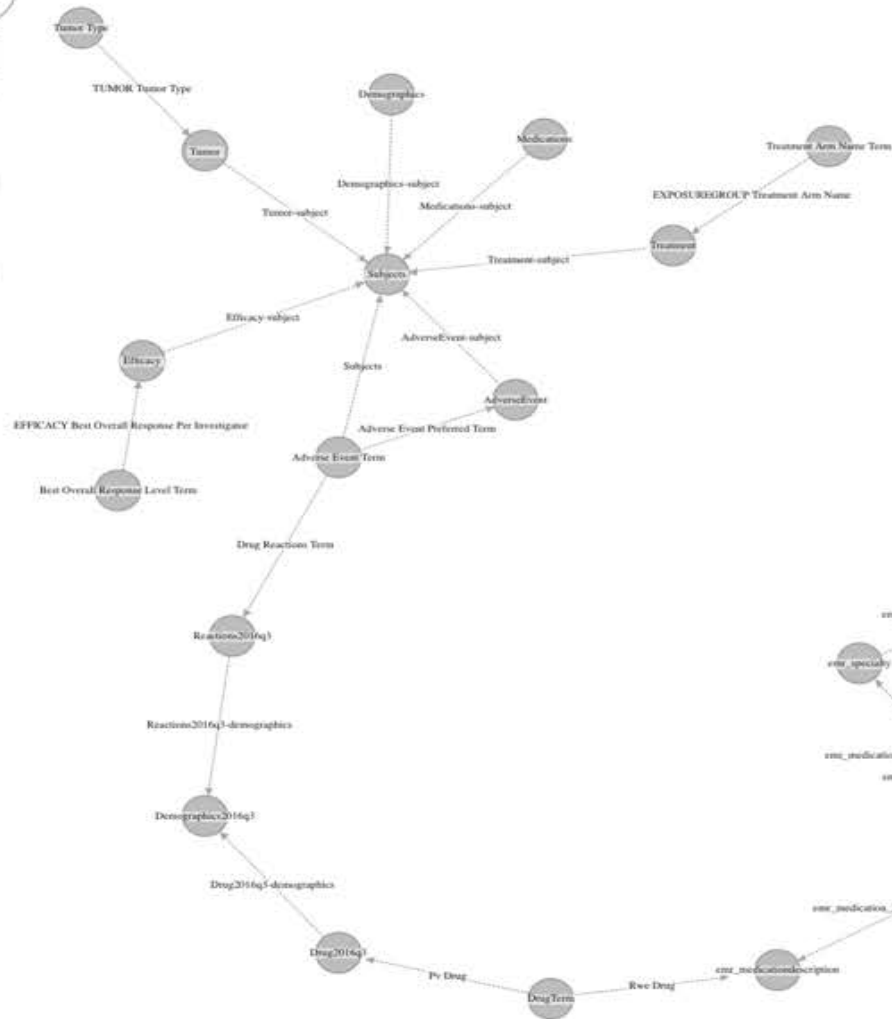
Filter Ontology Items

- emr\_complaintdescription
  - COMPLAINTID
  - COMPLAINTSTRING
- emr\_complaintdescriptio...
- emr\_medication
  - emr\_medication\_PAT...
  - emr\_medication\_ME...
  - emr\_medication\_ME...
  - emr\_medication\_ME...
  - MEDICATIONSPECI...
  - MEDICATIONDRUG...
  - emr\_medication\_ME...
  - emr\_medication\_ME...
  - MEDICATIONACTIV...
  - MEDICATIONACTIV...
  - MEDICATIONCREAT...
  - MEDICATIONAGE
  - MEDICATIONSIGNA...
  - MEDICATIONSTART...
  - MEDICATIONDRUG...
  - MEDICATIONSTUD...
  - PATIENTID

CREATE ONTOLOGY

Edit

View



SAVE CANCEL

The query engine is online Stop

**Study ID**

Search...  
[+] show sort details

- CSI\_AZ\_001
- CSI\_AZ\_002
- CSI\_AZ\_003
- CSI\_AZ\_004

**Study Name**

Search...  
[+] show sort details

- CSI Mock Clinical Trial 090 - Exploratory St
- CSI Mock Clinical Trial 089 - A Randomized
- CSI Mock Clinical Trial 088 - Non-comparat
- CSI Mock Clinical Trial 087 ( 5707

**Subject ID**

Search...  
[+] show sort details

- 1
- 2
- 3
- 4

**Tumor Type**

Search...  
[+] show sort details

- BLADDER ( 117 )
- BREAST ( 5508 )
- COLORECTAL ( 71464 )
- EPITHELIAL OVARIAN CANCER ( 5503 )
- GASTRIC ( 55605 )
- GASTRO-INTESTINAL CANCER ( 118 )

**Treatment Name**

Search...  
[+] show sort details

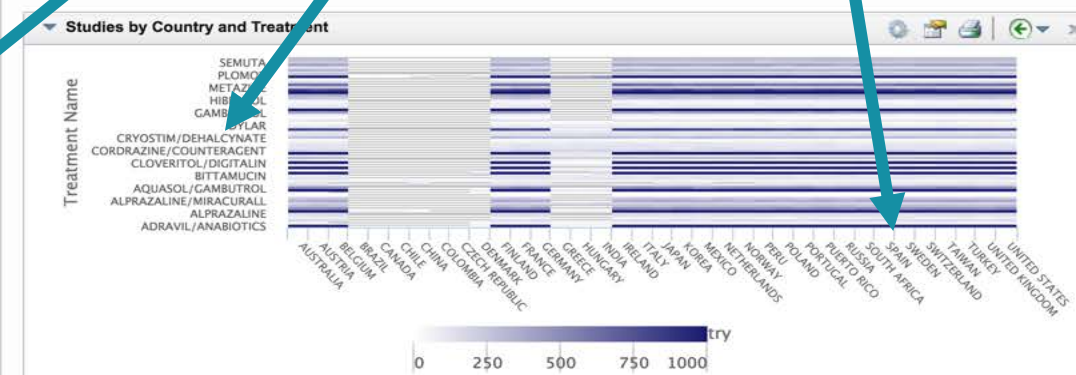
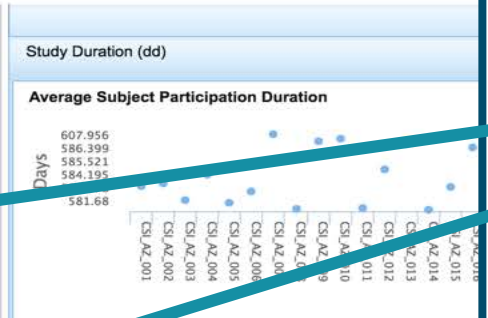
- ADRAVIL ( 89601 )
- ADRAVIL/ANABIOtics ( 1394 )
- ADRAVIL/AQUASOL ( 3872 )
- ADRAVIL/CLOVERITOL ( 1763 )
- ADRAVIL/EXPECTANE ( 3531 )

**Therapy Type**

Search...  
[+] show sort details

- MONO ( 891686 )
- COMBO ( 108314 )

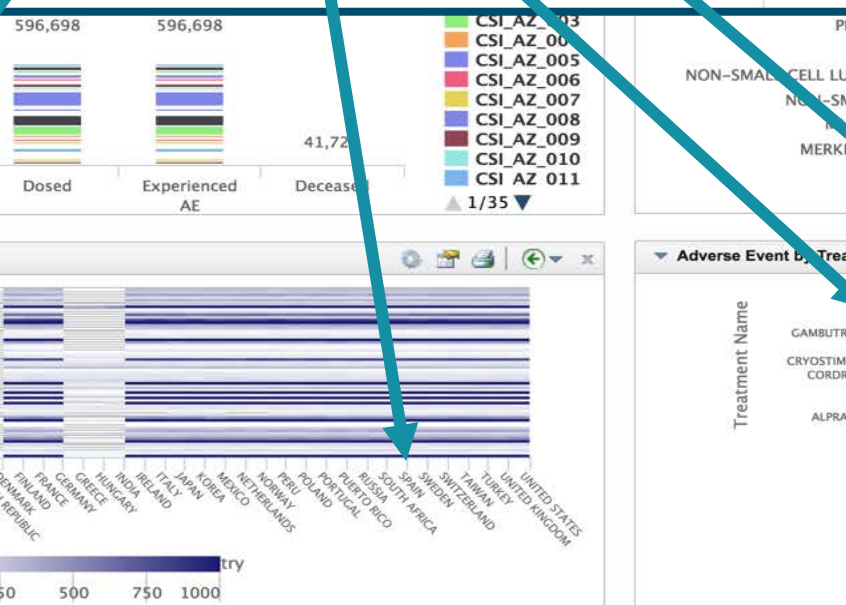
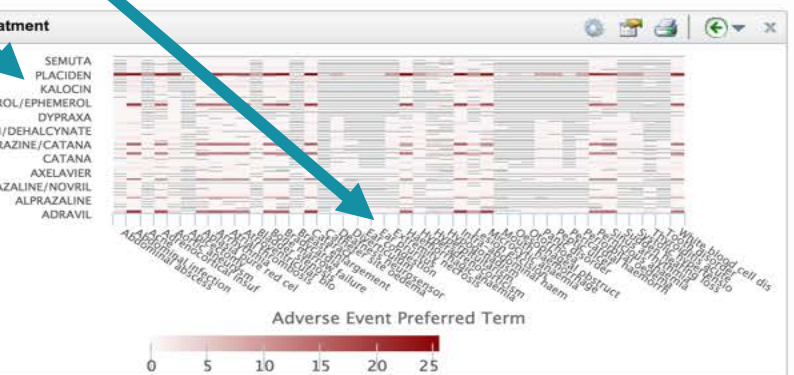
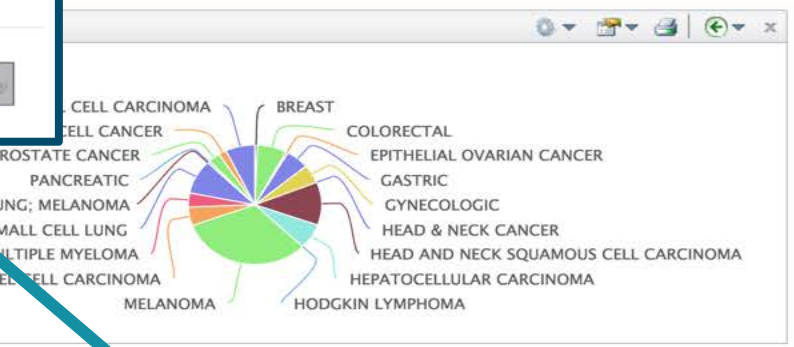
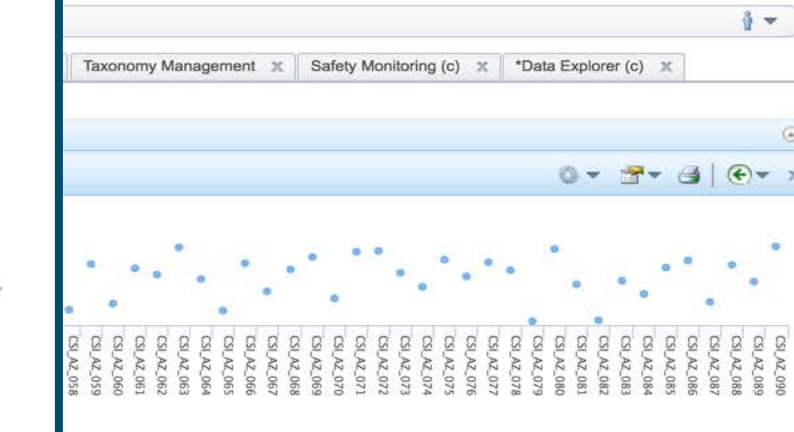
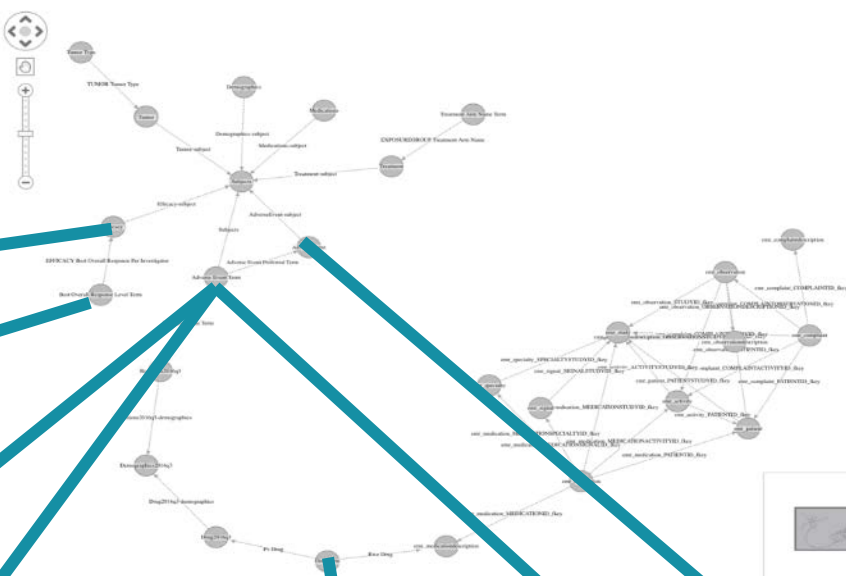
2 choices



**Study Stats**

Study ID	# Subjects	# Females	# Males	Avg Age	Avg OS	Avg PFS	Tx Name	Tumor Type
CSI_AZ_008	2,001		2,001	41.8	43.8	42.1	PLACEBO, BIOFOAM	BLADDER, KIPPLE NEGATIVE BREAST, GYNECOLOGIC, HEAD AND NECK SQUAMOUS CELL CARCINOMA, PROSTATE CANCER

Page 1 of 5 | Page Size: 20



**Adverse Event Preferred Term**

Adverse Event Preferred Term	Frequency
Abdominal distress	1
Allergic reaction	1
...	...
White blood cell dis	1

The query engine is online Stop

**AE Preferred Term**

Search...

[+] show sort details

- WHITE BLOOD CELL DISORDER
- THYROIDITIS ACUTE
- SYSTOLIC HYPERTENSION
- AORTIC ANEURYSM
- ADRENOCORTICAL INSUFFICIENCY ACUTE
- ABDOMINAL INFECTION
- ABDOMINAL ABSCESS

**Tumor Type**

Search...

[+] show sort details

- NON-SMALL CELL LUNG; MELANOMA
- HODGKIN LYMPHOMA
- MELANOMA
- OTHER
- BREAST
- MERKEL CELL CARCINOMA
- HEPATOCELLULAR CARCINOMA
- NON-SMALL CELL LUNG
- EPITHELIAL OVARIAN CANCER
- MULTIPLE MYELOMA

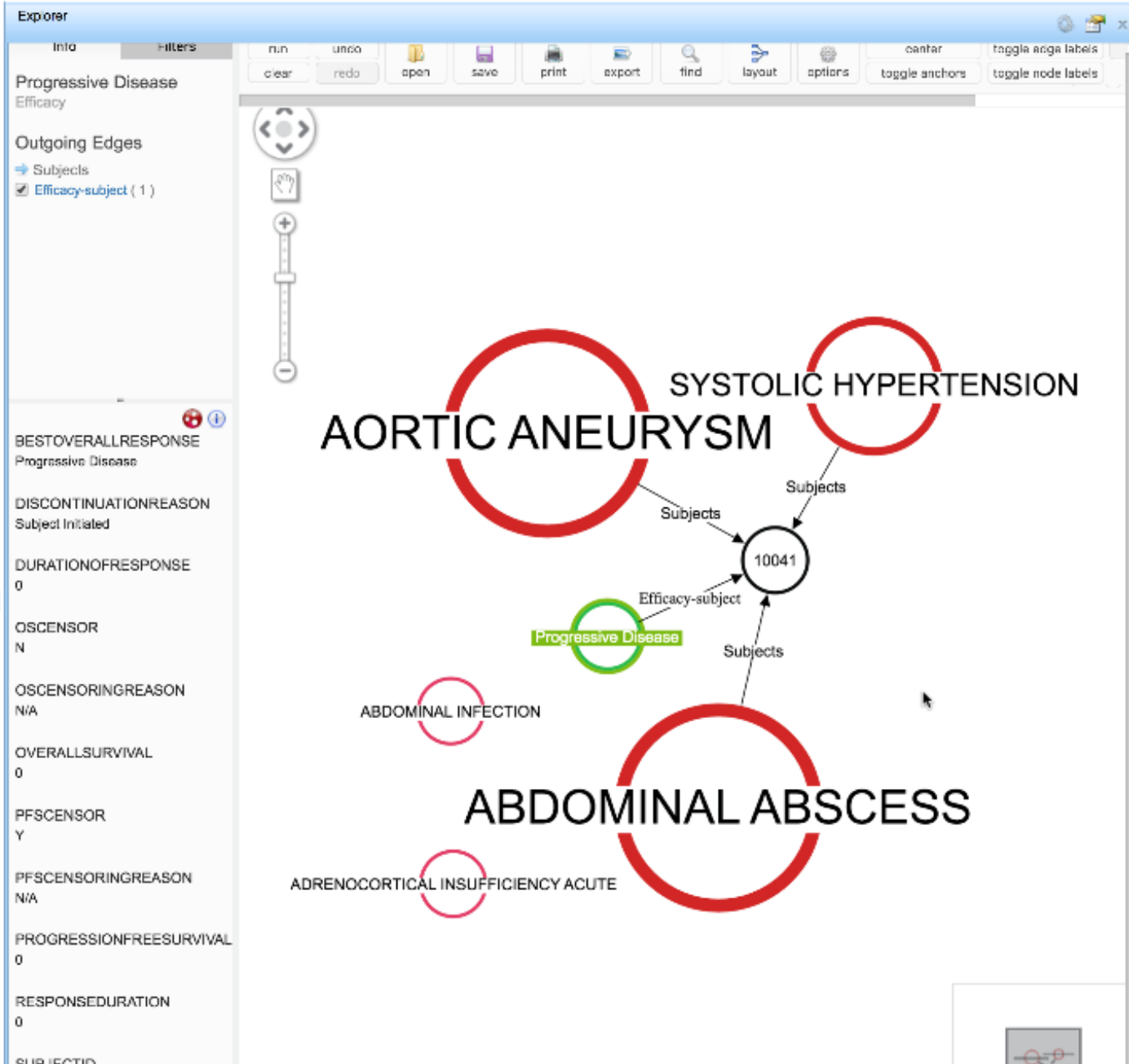
27 choices | more

**Treatment Name**

Search...

[+] show sort details

- GAMBUTROL/NAPPIEN
- GAMBUTROL/EPHEMEROL
- SEMUTA
- METAZINE
- JAMITOL
- COMANAPRACIL
- CLOVERITOL/GAMBUTROL
- DOLOXAN
- CORDRAZINE/CATANA
- RITALOUT



**Subject Details**

Subje..	Age	Tumor T...	Treatme...	BOR	OS (mo...	AE
1	31	MELANOMA	AXELAVIER	Complete Response	81	Aortic aneurysm, Abdominal abscess
100001	54	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Aortic aneurysm, Abdominal abscess
100002	57	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Abdominal infection
10001	67	MELANOMA	PLACEBO	Progressive Disease	0	Aortic aneurysm, Abdominal abscess
10002	36	MELANOMA	PLACEBO	Progressive Disease	0	Abdominal infection
100021	57	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Aortic aneurysm, Abdominal abscess
100022	51	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Abdominal infection
100041	72	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Abdominal abscess, Aortic aneurysm
100042	79	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Abdominal infection
100061	76	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Aortic aneurysm, Abdominal abscess
100062	54	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Abdominal infection
100081	54	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Abdominal abscess, Aortic aneurysm
100082	76	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Abdominal infection
1001	35	MELANOMA	AXELAVIER	No Disease	88	Abdominal abscess, Aortic aneurysm
100101	54	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Aortic aneurysm, Abdominal abscess
100102	76	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Abdominal infection
100121	65	PROSTATE CANCER	PLACEBO	Progressive Disease	0	Abdominal abscess, Aortic aneurysm

The query engine is online Stop

- Drug Reaction**
- Search...
- [+] show sort details
- [+] show filters
- APPLICATION SITE ERY...
  - HEADACHE ( 86 )
  - NAUSEA ( 84 )
  - APPLICATION SITE PA...
  - INJECTION SITE ERYTH...
  - DIARRHOEA ( 57 )
  - FATIGUE ( 54 )
  - RASH ( 52 )
  - APPLICATION SITE DIS...
  - INJECTION SITE SWELL...
  - DRUG INEFFECTIVE ( 4...
  - DIZZINESS ( 42 )

**Create Filter**

\*Fields: *Please select values*

\*Filter: List

**Filter Properties**

Title:

Label field: *Click to edit*

Exclude:  Show Bars:  Show Blanks:

Show counts:  Respond to other filters:

**Subfilters**

+ Create Filter

OK Cancel

- Drug Name**
- Search...
- [+] show sort details
- ZYTIGA ( 1 )
  - ZYRTEC 10MG IR TABLET ( 1 )
  - ZYRTEC ( 1 )
  - ZOPHREN ( 1 )
  - ZECUITY ( 1 )
  - XTANDI ( 2 )
  - WOMENS ROGAINE ( 1 )
  - VITAMIN D3 ( 2 )
  - VITAMIN D /07503901/ ( 1 )
  - VITAMIN D ( 1 )
  - VITAMIN B2 ( 1 )
  - VITAMIN B ( 1 )
  - VEKIRAX ( 1 )

WOMENS			
TRAM			
SUMI			
PRESERVISION AREDS			
PARACETAMOL			
ORACEA			
NORPREXANIL			
MULTAQ			
METOCLOPRAMIDE.			
MESALAMINE.			
LORAZEPAM.			
LEVOTHYROXINE.			
LACTULOSE ORAL SOLUTION			
HYDROMORPHONE			
FORTEO			
EUTIROX			
DUONEB			
CONTROLOC /01263204/			
CENTRUM			

**Calculated Value** Please select values

**Formula**

```
IF(OR(UPPER ( {{Reactions2016q3}Reactions2016q3-demographics^{Drug2016q3}Drug2016q3-demographics/{Drug2016q3}drugname) }="BABY ASPIRIN",UPPER ( {{Reactions2016q3}Reactions2016q3-demographics^{Drug2016q3}Drug2016q3-demographics/{Drug2016q3}drugname) }="ASPIRIN.*"), "ASPIRIN", UPPER ( {{Reactions2016q3}Reactions2016q3-demographics^{Drug2016q3}Drug2016q3-demographics/{Drug2016q3}drugname) ))
```

Save as computed property | Clear

**Fields**

Search for properties...

Results: 7

- Root Value** - no description -
- Reactions2016q3
- \*Aspirin Grouped** - no description - Delete
- Caseid - no description -
- Drug\_rec\_act - no description -
- Primaryid

Insert Field | Reset

**Functions**

Search for functions...

Results: 182

- ABS( number )** Calculate absolute value of term.
- ADD( value1, value2 )** Calculate addition between 2 terms.
- AND( logical1, logical2 )** Calculate logical AND of params.
- AVERAGEIF( values\_to\_test, criteria,...** Averages only those elements that match the given criteria.
- AVERAGEIFS( values\_to\_average, v...** Averages only those elements that correspond with values that match the given criteria. Note:

Close

**Linked Data Sets**

**Data Types**

**Document**

Search...

[+] show sort details

- Safety Labeling Changes Approved By RECALL OF OCTAPERBROONIUM.pdf
- Prempro 2003 Safety Alert.pdf
- NATIONWIDE ALERT ON ZOMBREX IN Morpho Safety Update.pdf
- Medwatch Carabonal Letter.pdf
- MedWatch - AQUASOL Letter to Clinic
- MedWatch - ADRAVIL Dear Pharmacists
- Lipitor 2003 Safety Alert.pdf
- Lipitor 2003 Safety Alert 2.pdf

31 choices | more

---

**Annotation**

Search...

[+] show sort details

- BLOOD
- RENAL
- ATORVASTATIN
- PLASMA
- AMPHETAMINE
- MEDICATION
- BREAST CANCER
- DIETARY SUPPLEMENT
- ENSURE
- ARTHRITIS
- STEROIDS
- INFECTION
- QUININE
- PROTEIN

---

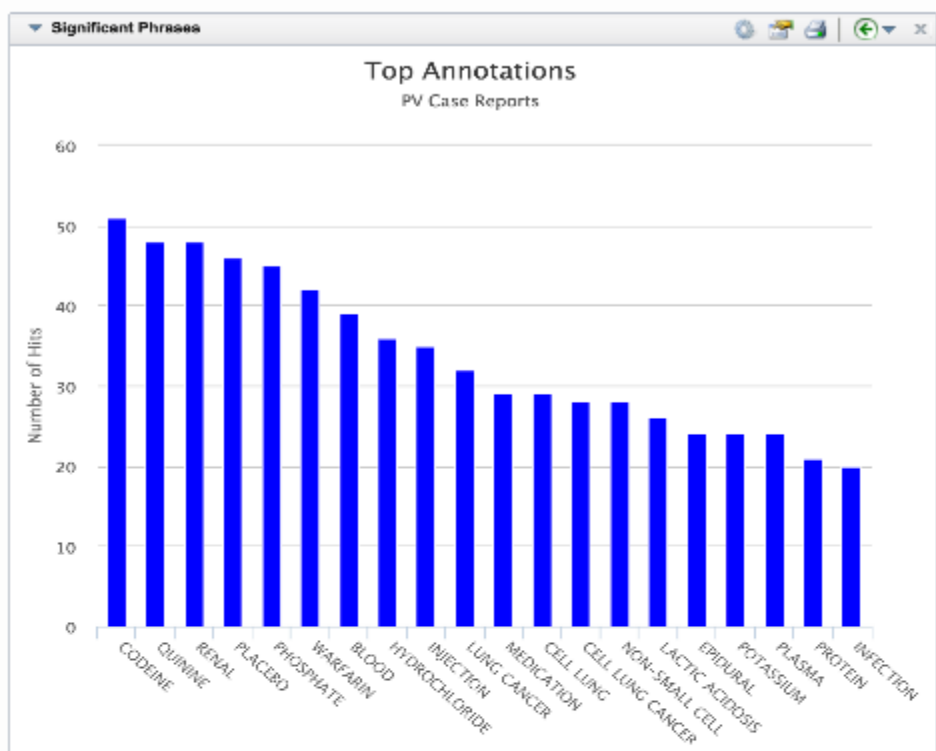
**Annotator Name**

Search...

[+] show sort details

- Significant ( 380 )
- KB ( 707 )

2 choices



**Extracted Annotations**

Document	Category	Instance	Hits	Context
Bittamucin FDA posts safety alerts.pdf	Annotations	WARFARIN	42	...n patients receiving Bittamucin concurrently with warfarin. Since Bittamucin was approved by the FDA on Janu...tamucin did not alter the anticoagul...
Safety Labeling Changes Approved By FDA Center for Drug Evaluation and Research.pdf	Annotations	PHOSPHATE	36	...chloride, phenylephrine hydrochloride and codeine phosphate is contraindicated in pediatric patients less tha...chloride, phenylephrine hydrochlori...
IMPORTANT PRESCRIBING INFORMATION UPSIRIM.pdf	Annotations	QUININE	33	... data indicate that although beverages containing quinine (up to 80 mg/day or about 32 ounces of tonic wate...e of ketoconazole, itraconazole, ervt...

**Annotation**

Annotated Document

DOCUMENT: Bittamucin FDA posts safety alerts.pdf (Bittamucin FDA posts safety alerts.pdf)

LAST MODIFIED: 2/22/2017 10:16PM

ulation.

patients receiving Bittamucin concurrently with warfarin there have been increasing reports of increases in prothrombin time, sometimes associated with bleeding, predominantly in the elderly. As you know, the warfarin label advises close and careful management of warfarin "whenever other medications are initiated, discontinued, or given irregularly," given the increased potential for bleeding. The warfarin label indicates interactions with more than a hundred compounds.

Bittamucin is indicated for treatment of NON-HODGKIN LYMPHOMA.

Bittamucin, by itself, has no effect on platelet aggregation or bleeding time at the time of approval. It may be an appropriate treatment option in patients taking warfarin, when cancer therapy is indicated. It is important to note that Bittamucin can be continued or initiated with warfarin if patients are monitored appropriately for changes in anticoagulant activity, particularly during the first 7 days. It is estimated that approximately one percent of patients on Bittamucin concurrently with warfarin, with a smaller subset of that group reporting increases in prothrombin time.

In order to communicate this important information to healthcare professionals, the following information under the PRECAUTIONS heading in the revised package insert for Bittamucin (lost for full revised label) now reads:

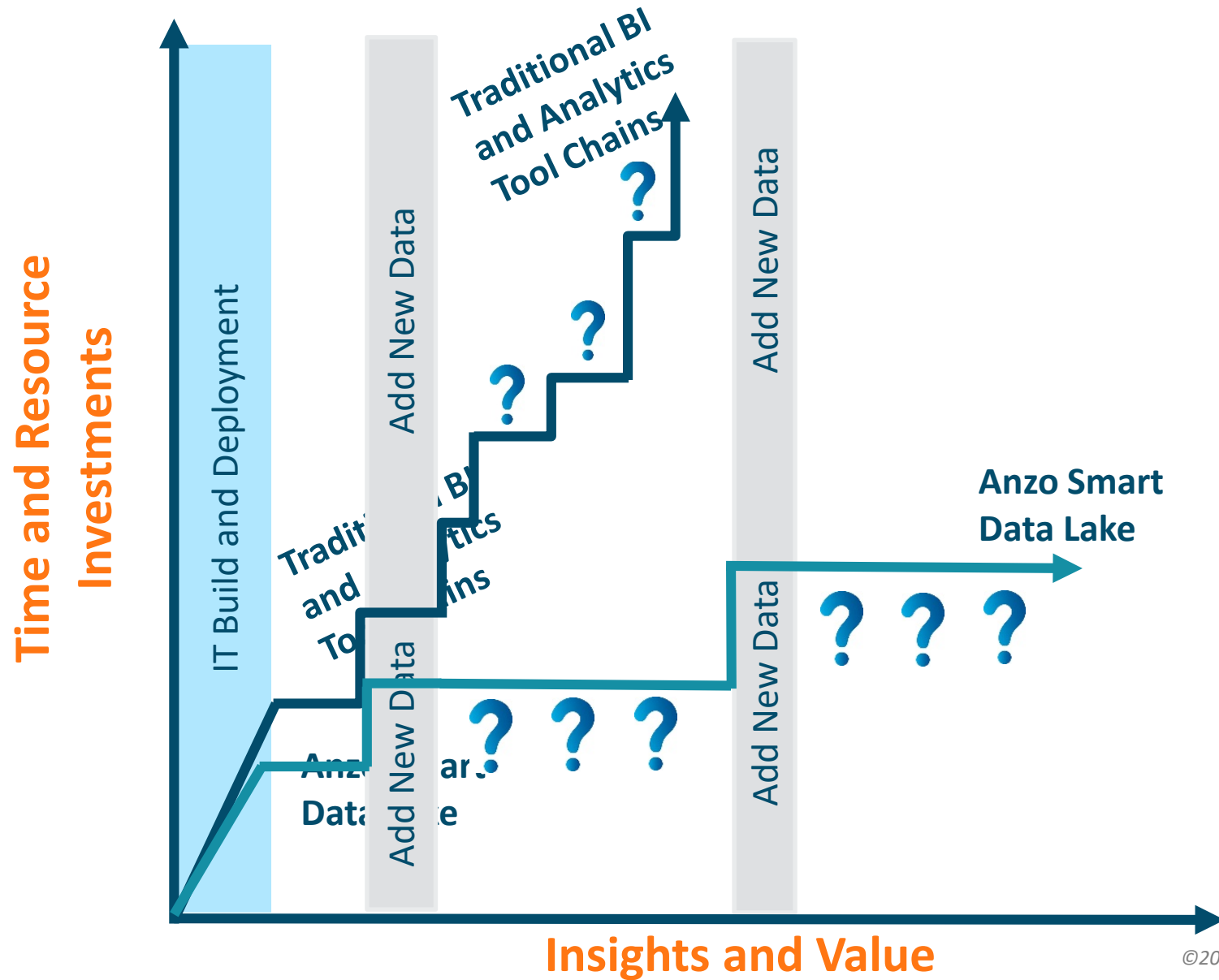
**Warfarin:** Anticoagulant activity should be monitored, particularly in the elderly, after initiating or changing Bittamucin therapy in patients receiving warfarin, since these patients are at an increased risk of bleeding complications. Bittamucin on the anticoagulant effect of warfarin was studied in a group of patients receiving daily doses of 2 to 5 mg of warfarin. In these subjects, Bittamucin did not alter the anticoagulant effect of warfarin as determined by prothrombin time. However, in the marketing experience, bleeding events have been reported, predominantly in the elderly, in association with increases in prothrombin time in patients receiving Bittamucin concurrently with warfarin.

Since Bittamucin was approved by the FDA on January 31, 2006, more than 4 million prescriptions have been dispensed. The overall general safety profile of Bittamucin remains un...

**Concept Type Key**

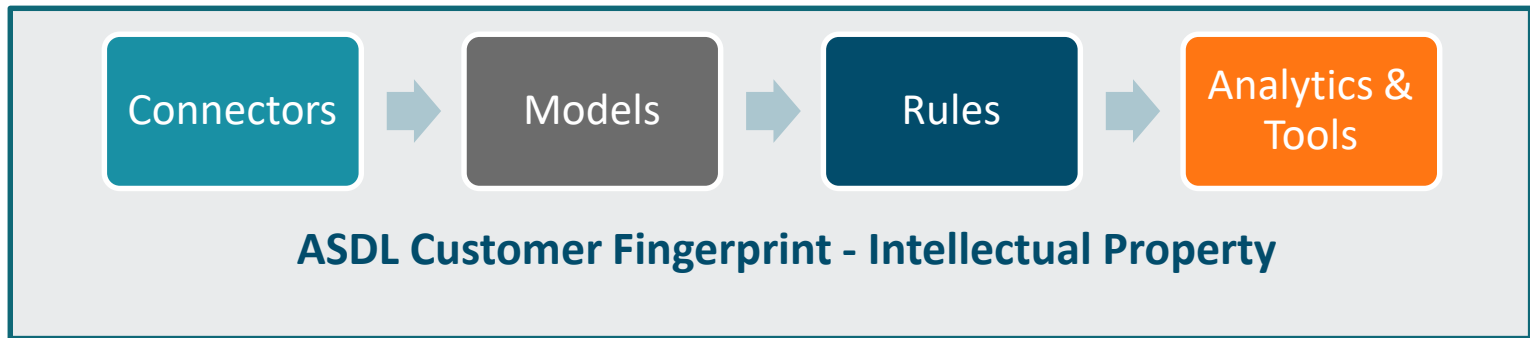
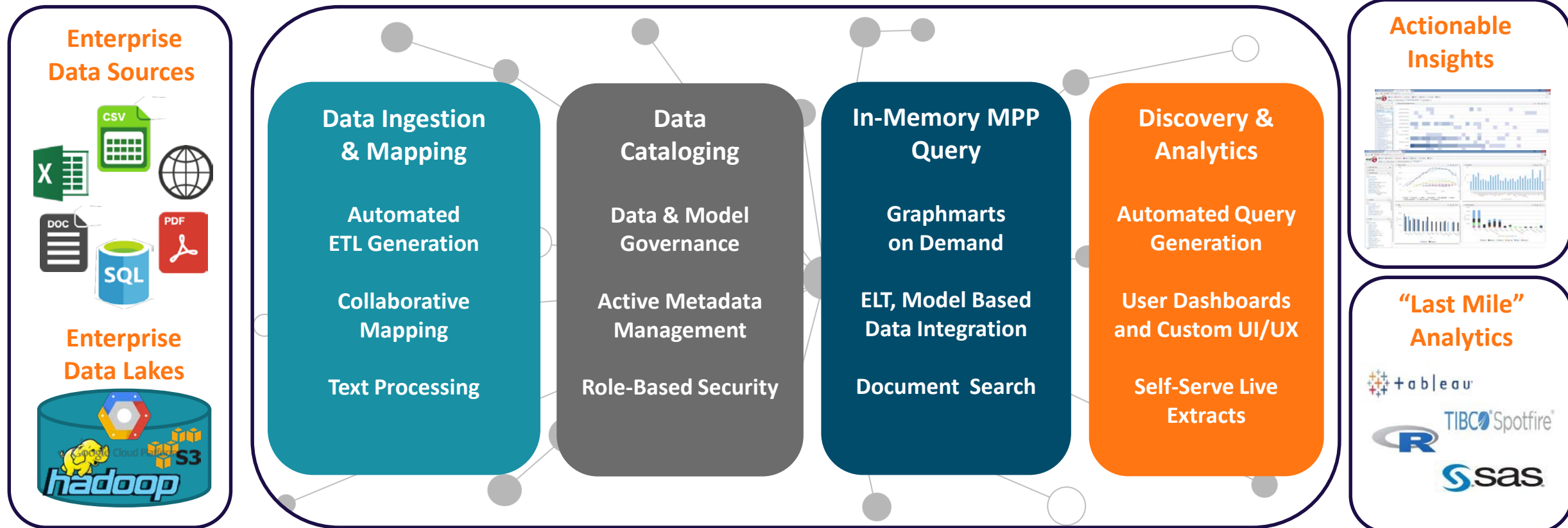
- [KB: Annotations] (48)
- [Significant: Significant Phrase] (22)

# Disrupting the Time-to-Value Function



# Anzo Smart Data Lake

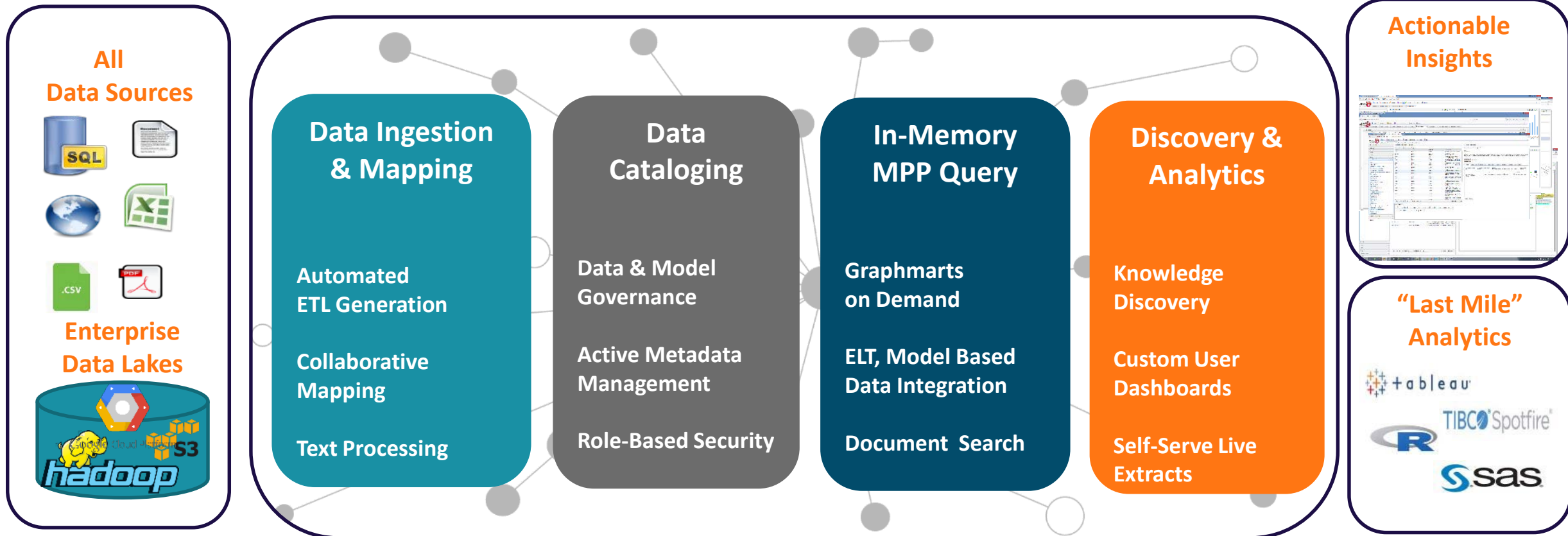
## A Graph-based Platform to Disrupt Today's Data and Analytics Challenges



# Anzo Smart Data Lake: Accelerating Insight

*A Graph-based Platform to Solve Today's Data and Analytics Challenges*

## Anzo Smart Data Lake Select Capabilities



**Allowing Enterprises to Rapidly Create Purpose-built Discovery & Analytics Solutions on the Cloud of Choice**